

Has the LPA system been successful?

Small-scale marine aquaculture recruitment in Maine, USA, through the limited-purpose aquaculture ("LPA") licensing system

> Micah Conkling P.S.M., University of New England © 2022



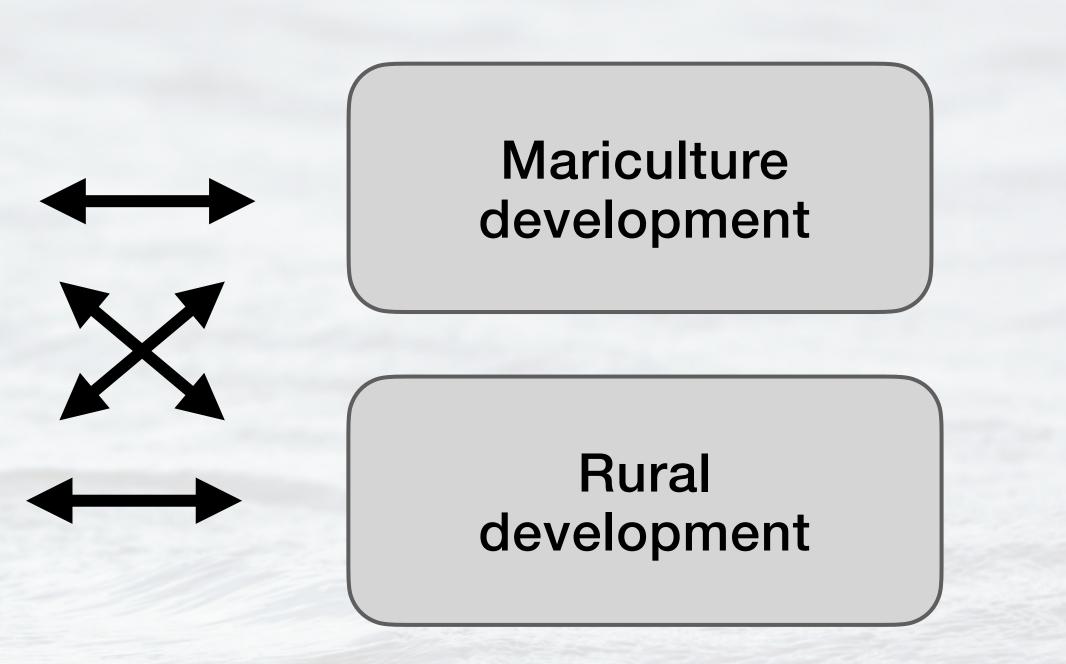
I. Introduction

Small-scale ocean-farming (low-trophic-level)

Commercialization

• Scaling

Research location: Maine, USA



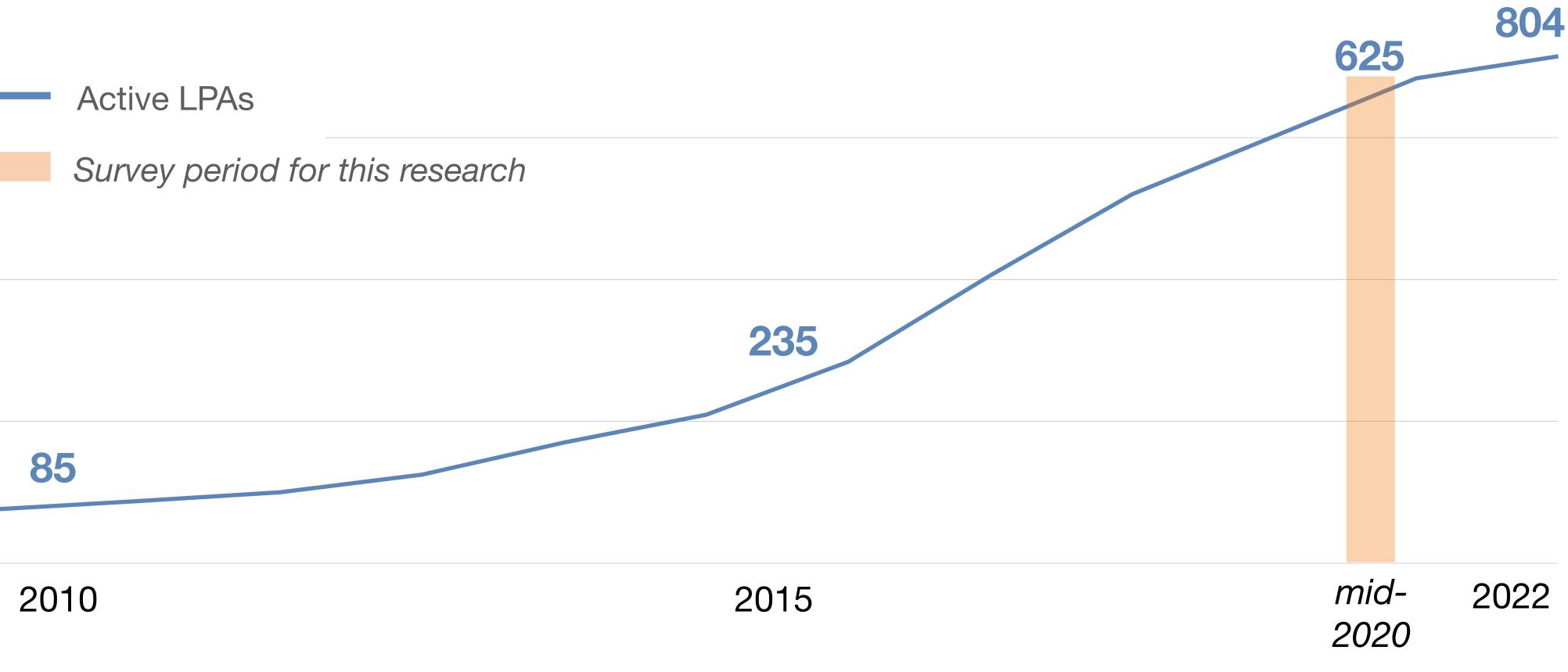


II. Background

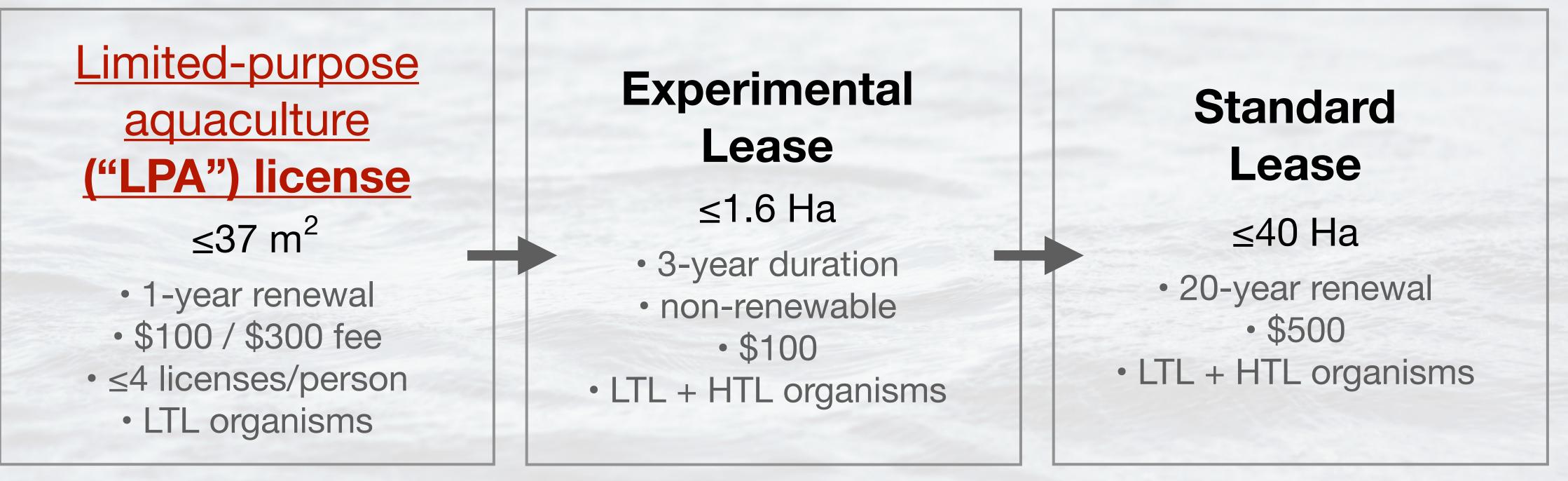
Small-scale, LTL ocean farms are increasingly popular in Maine. Can Maine's mariculture development be a model for others?



Survey period for this research



Maine's Mariculture Leasing/Licensing System



created in 1999

created in 1998

Maine Department of Marine Resources:

created in 1975

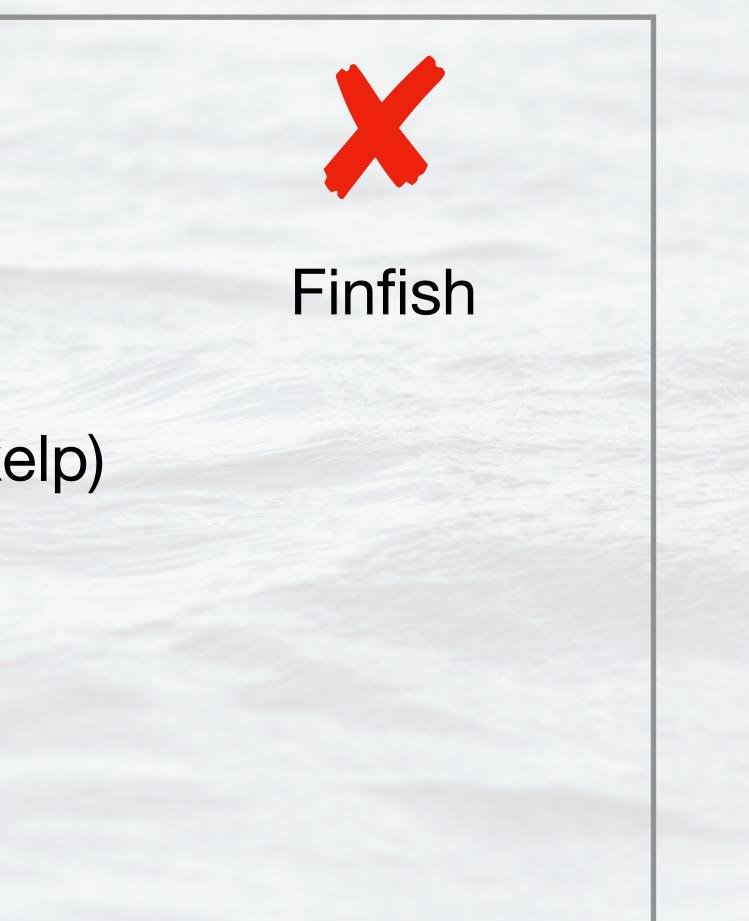


Only low-trophic-level organisms are permitted to be grown on LPAs



Oysters

Marine algae (seaweeds and kelp) Scallops Clams Mussels Urchins





LPAs: a Mariculture System Unique in the U.S. to Maine

U.S. mariculture leasing outside of Maine

- Many required permits /
- High acreage minimums /
- Detailed economic reporting /
 - Lengthy permit durations /
 - Mandated public hearings /

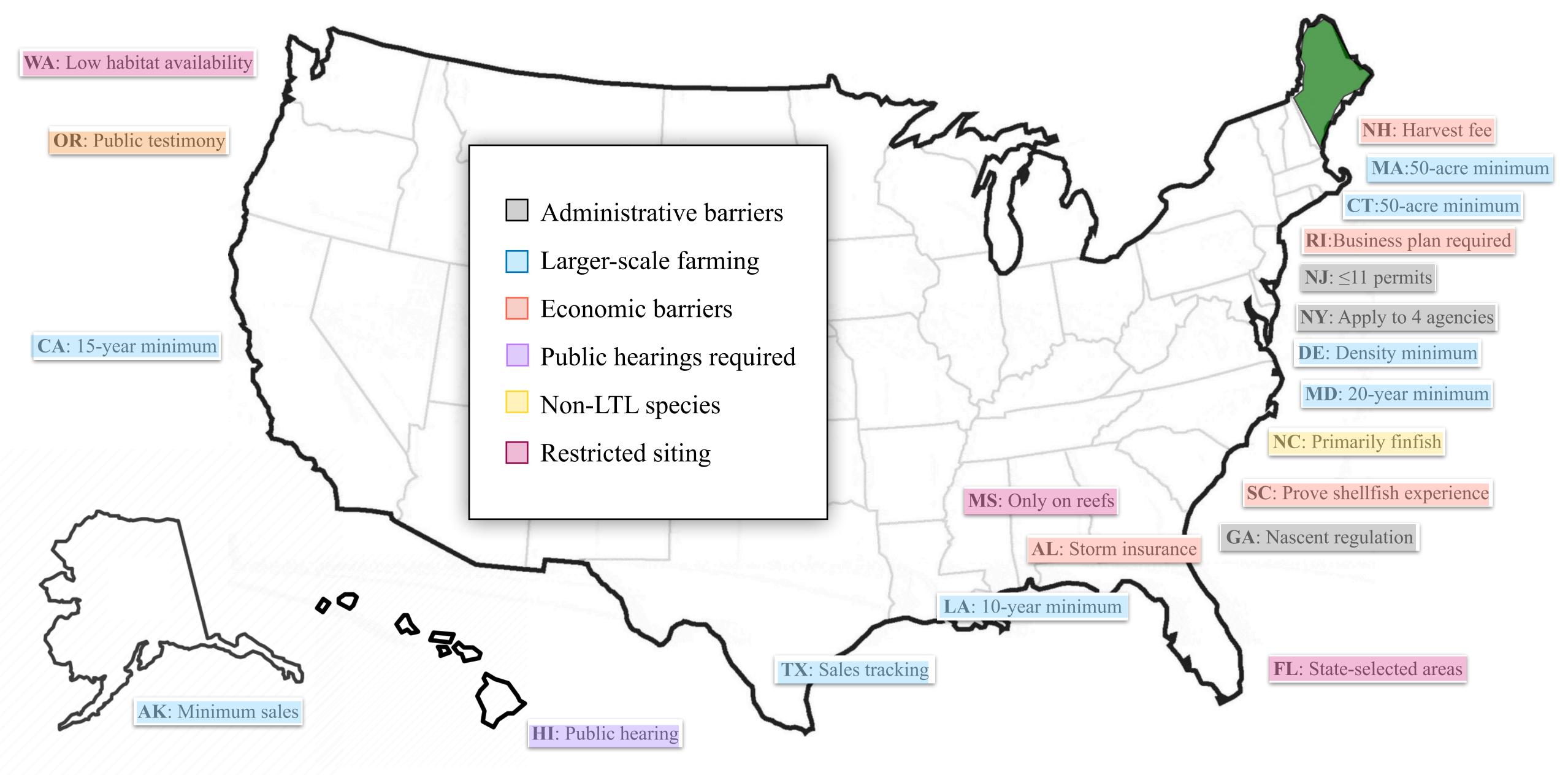
LPAs

Consolidated application Small-scale, low-trophic-level experimentation Minimal reporting **1-year duration** *Narrow public input* Commercially viable species Access to the biologically rich Gulf of Maine





For small-scale mariculture, lower barriers-to-entry in Maine



Accessible by design

"LPAs are for experimentation, allowing entrants to try and possibly fail."

"Combined with rules to prevent permitted areas from interfering with existing uses, LPAs can accelerate entrepreneurship as well as neighborliness."

-LPA-legislation creators

"[They are] about lowering barriers to entry, especially for fishing families with fewer resources or equity."

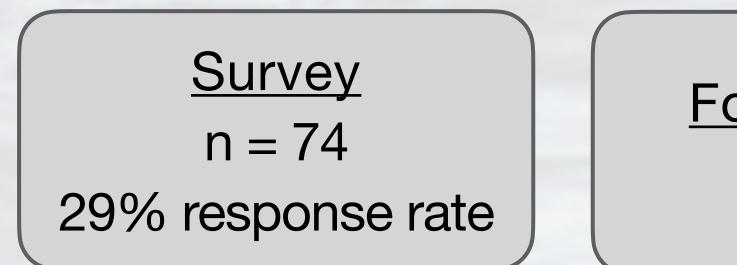


III. Methodology

A Transdisciplinary Research Approach:

- marine aquaculture in the state

Methods:



Analyze Maine's LPA system as a *recruitment* mechanism for small-scale

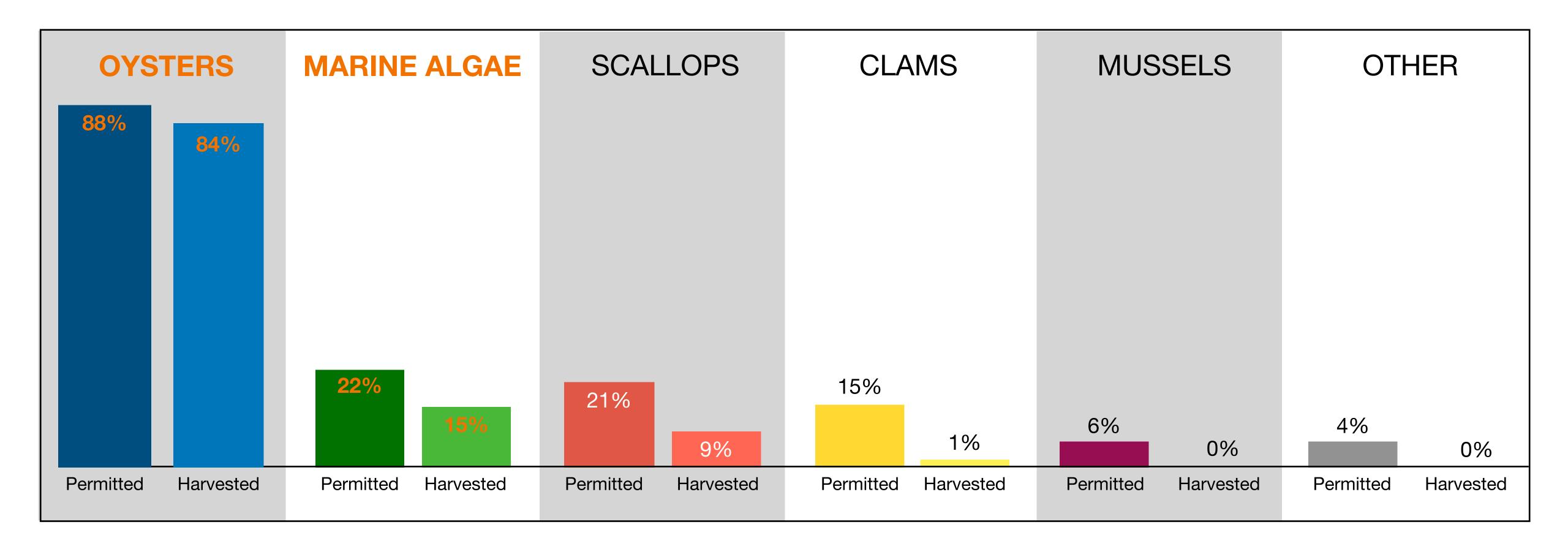
Collect data on LPA-users' commercialization and food security

Respond to key informants' desires for an overview of LPA-user demography, LPA farm characteristics, and commercialization experiences

Focus Group

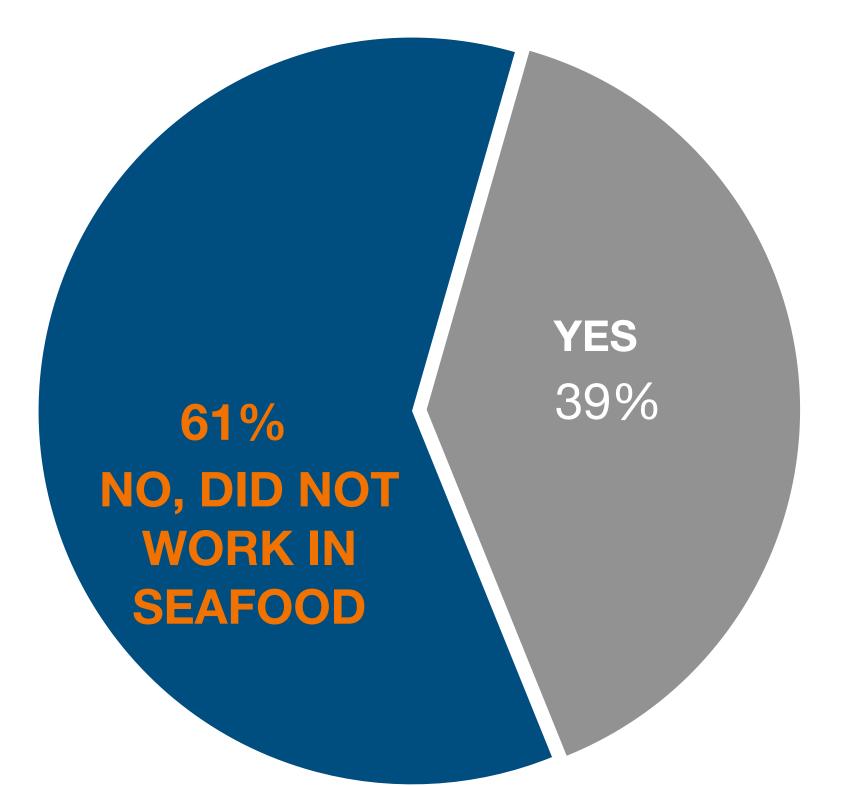
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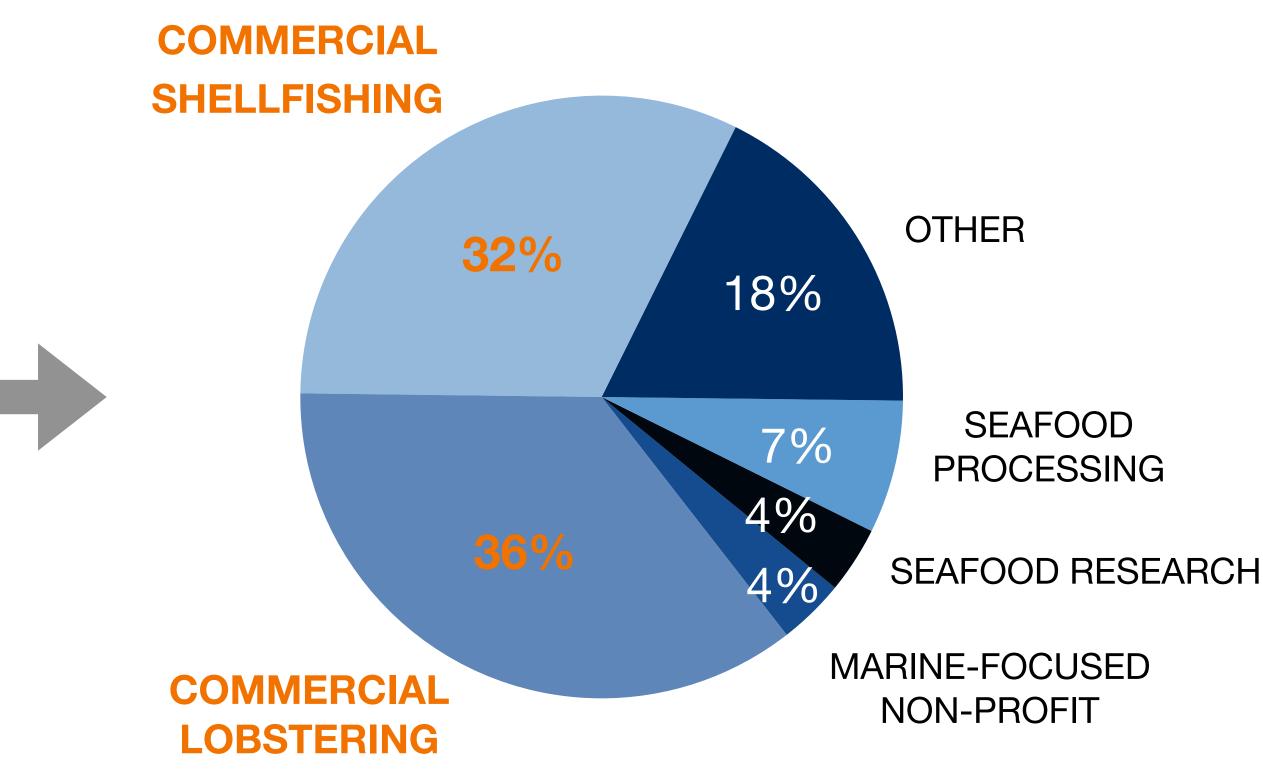
Q: What are small-scale farmers growing? A: <u>Primarily oysters</u>, followed by marine algae. Users don't harvest all organisms for which they are permitted.



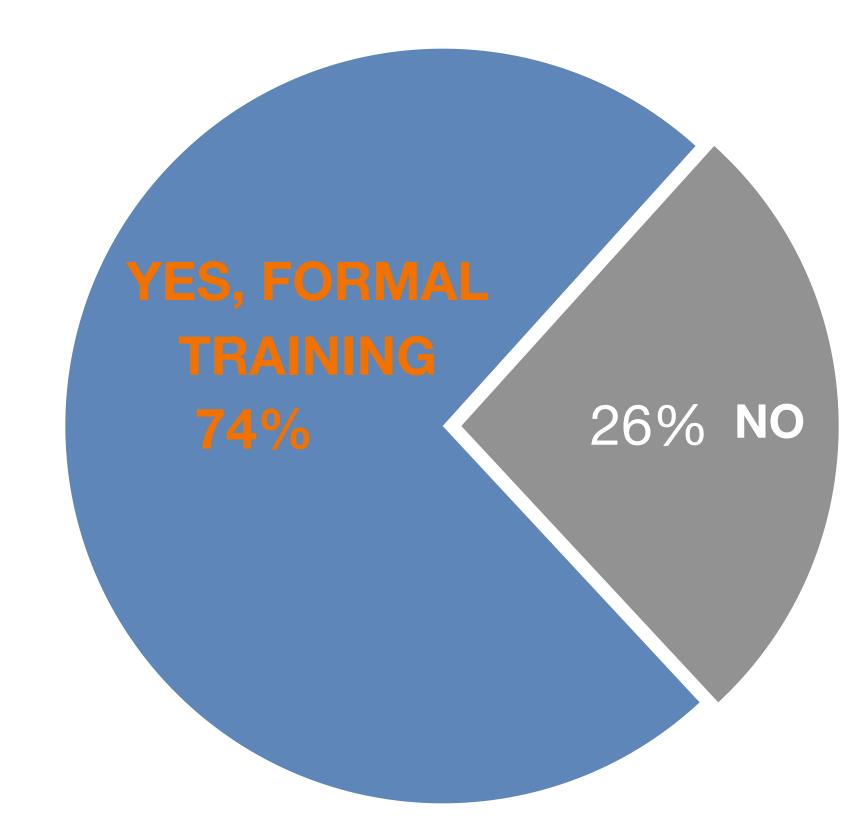
Q: Did/do small-scale farmers work in seafood industries?

A: More than half are <u>new to working in seafood</u>. Many lobster and shellfish fishers are LPA-users.

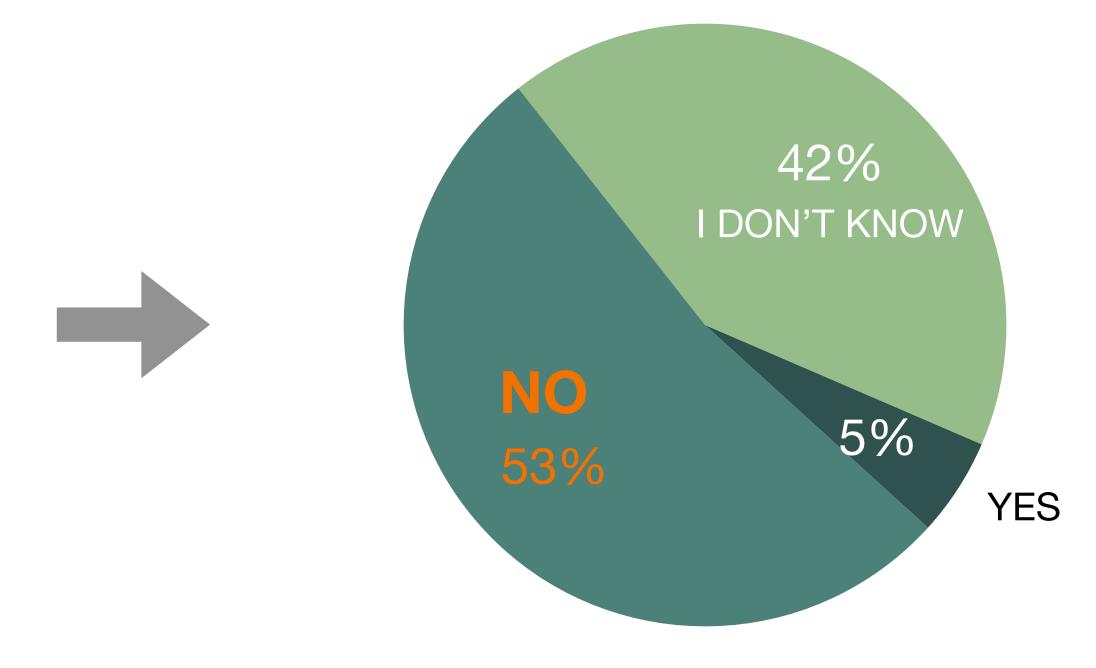




Q: Did small-scale farmers receive formal aquaculture training? A: Most were formally trained (likely in Maine). Few who are not trained want to be.



"Do you want to participate in a formal aquaculture training program?"





Q: How large are small-scale farms?

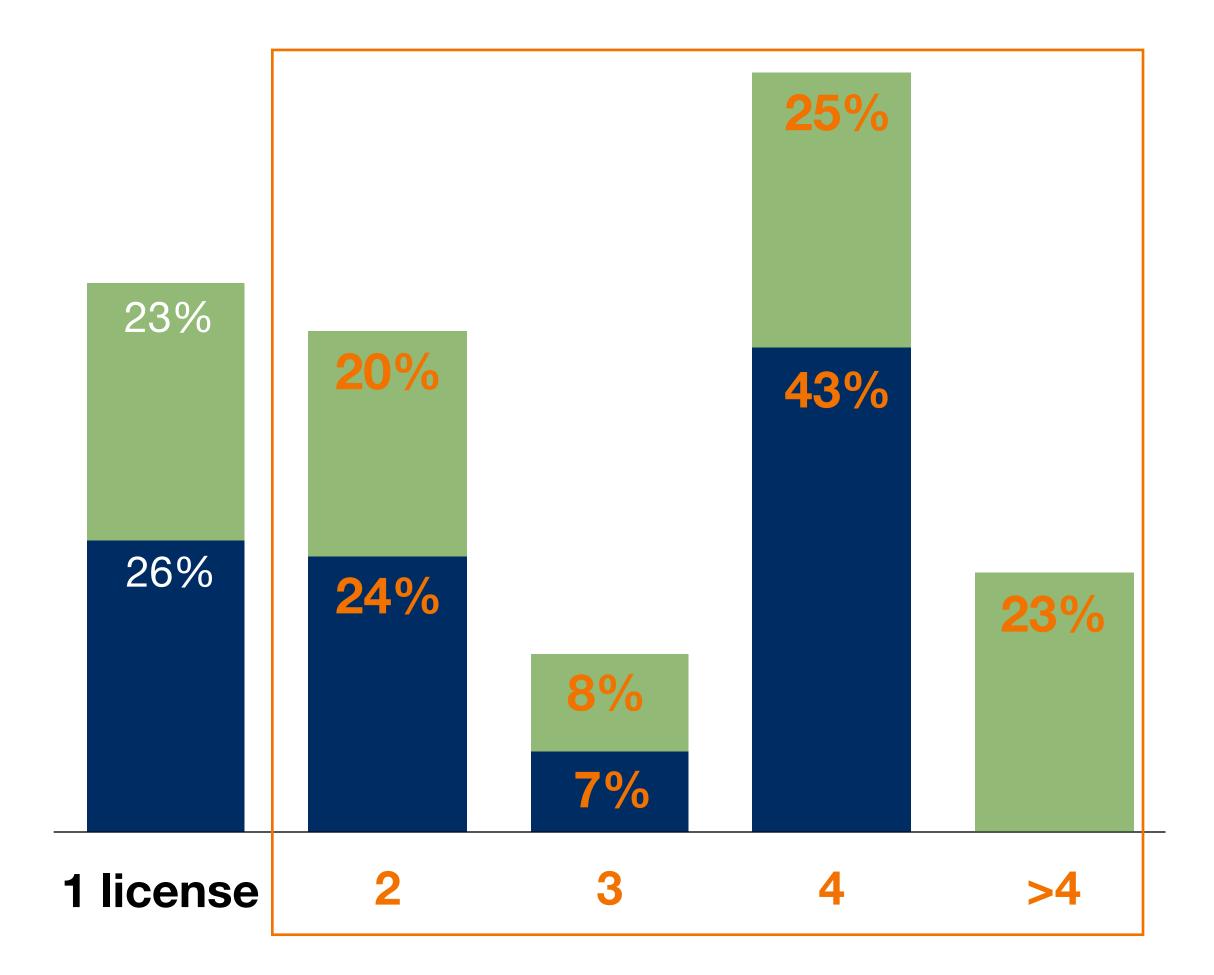
A: <u>Most farmers have > 1 LPA license</u>. Half have 3 or 4. Some farmers work regularly on >4 LPAs.



"How many LPAs do you regularly work on?"

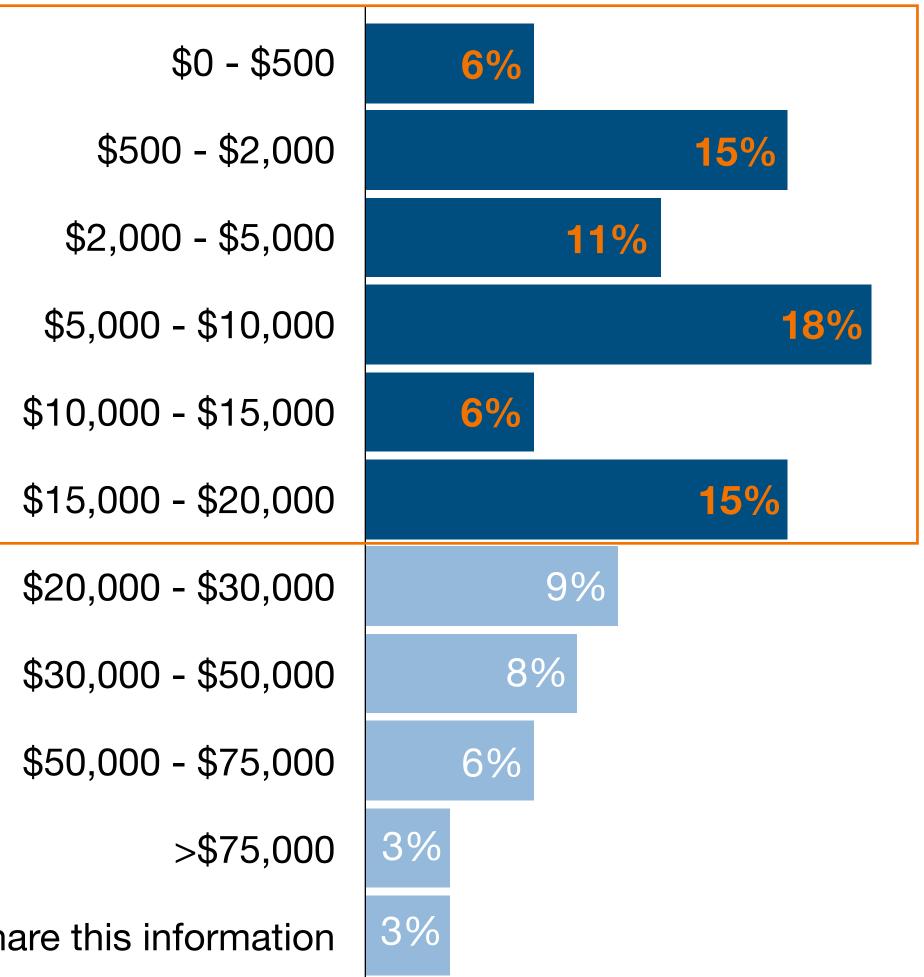


"How many LPAs are you licensed to operate?"



Q: How much money are small-scale farmers investing in their LPAs?

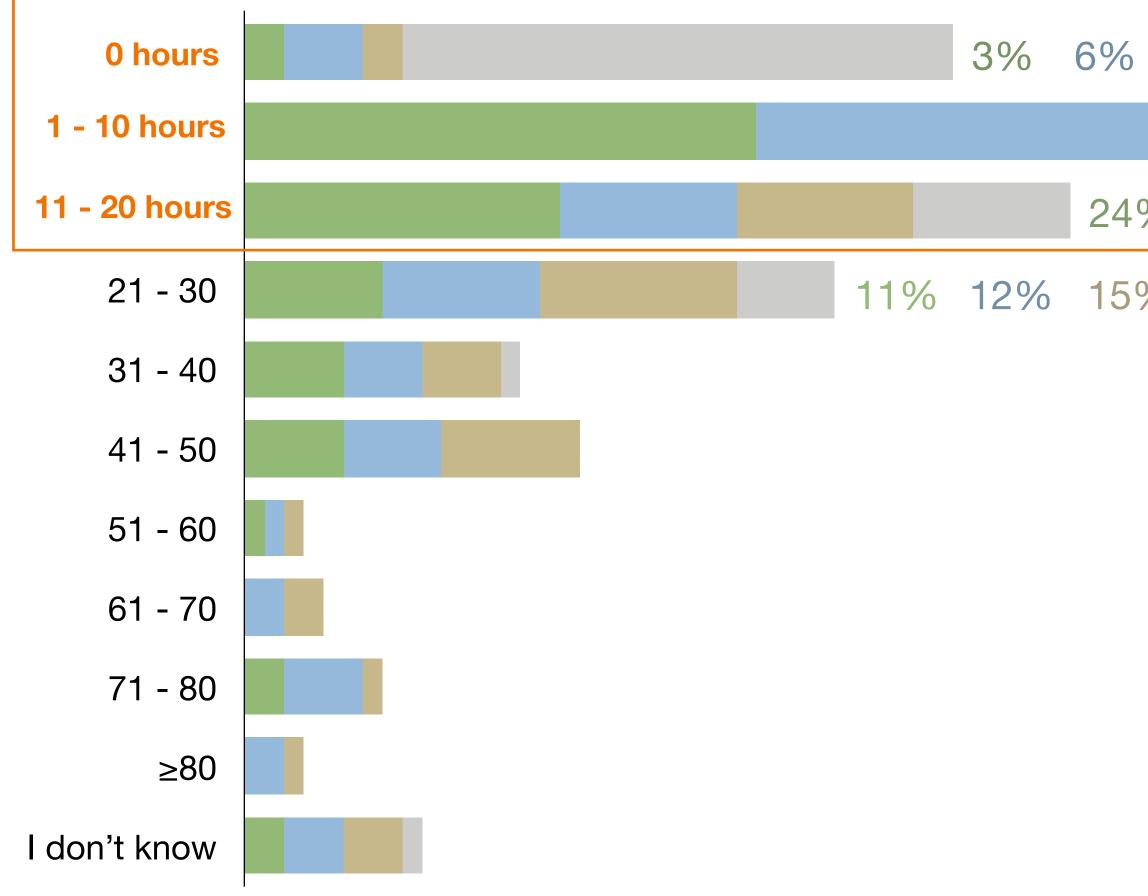
A: Most are investing <\$20,000. 50% invest <\$10,000.



I don't want to share this information



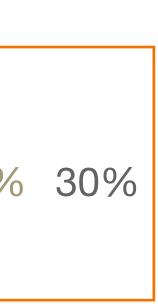
Q: How many hours, and during which seasons, are LPA-users working per week?



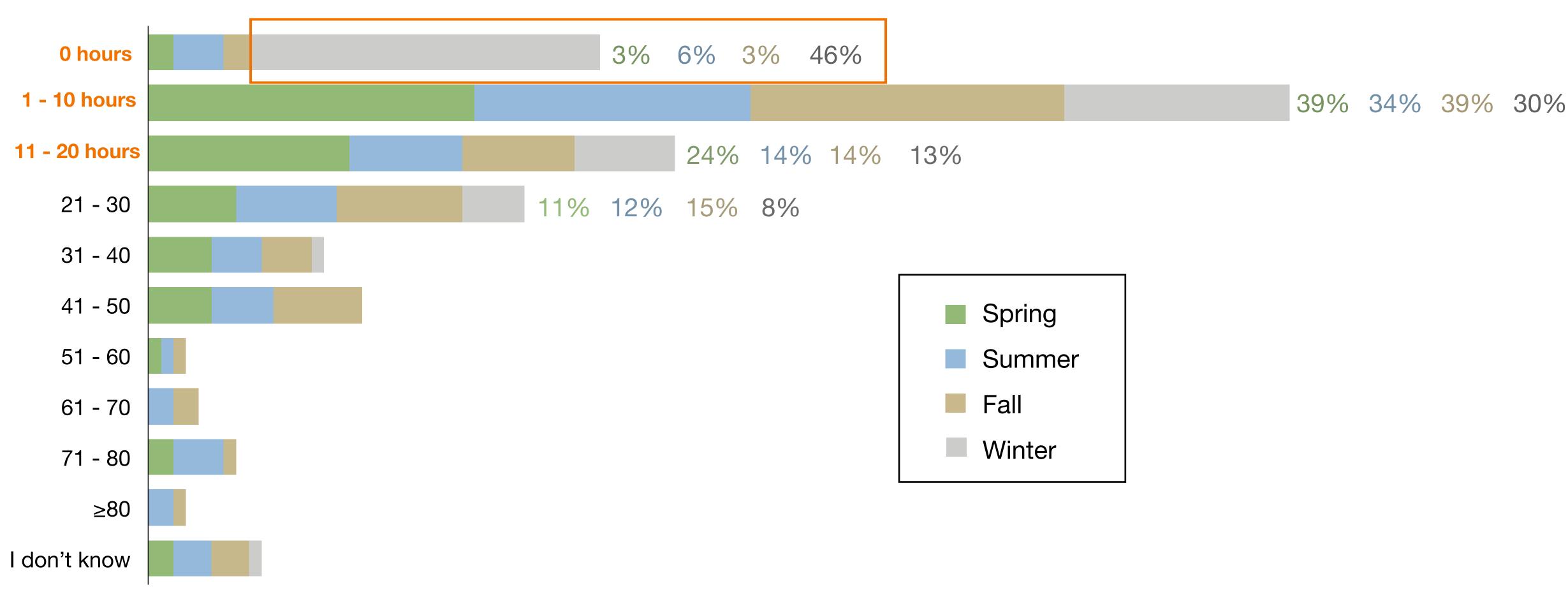
A: Most are working 1-20 hours/week, and working least often in winter.

	3% 4	16%							
							39%	34%	39%
%	14%	14%	13%						
%	8%								
				Spring					
				Summe	ər				
				Fall					

Winter



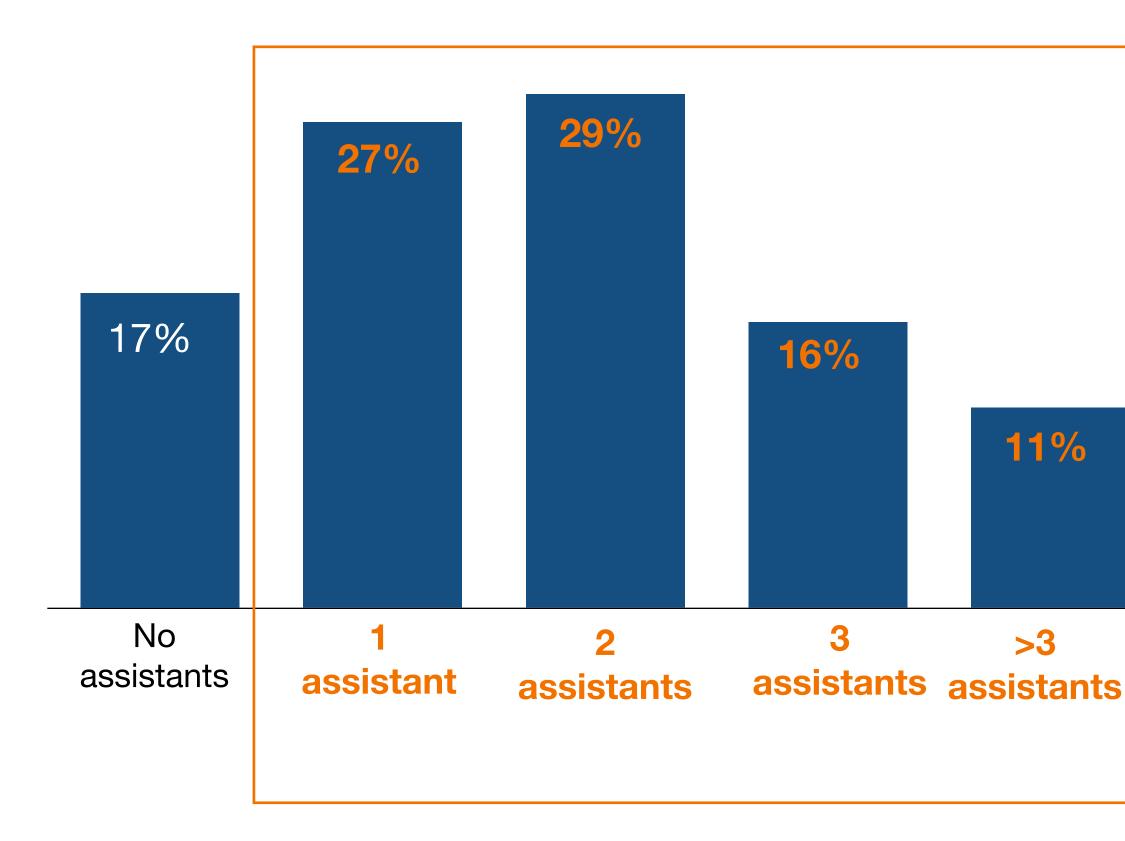
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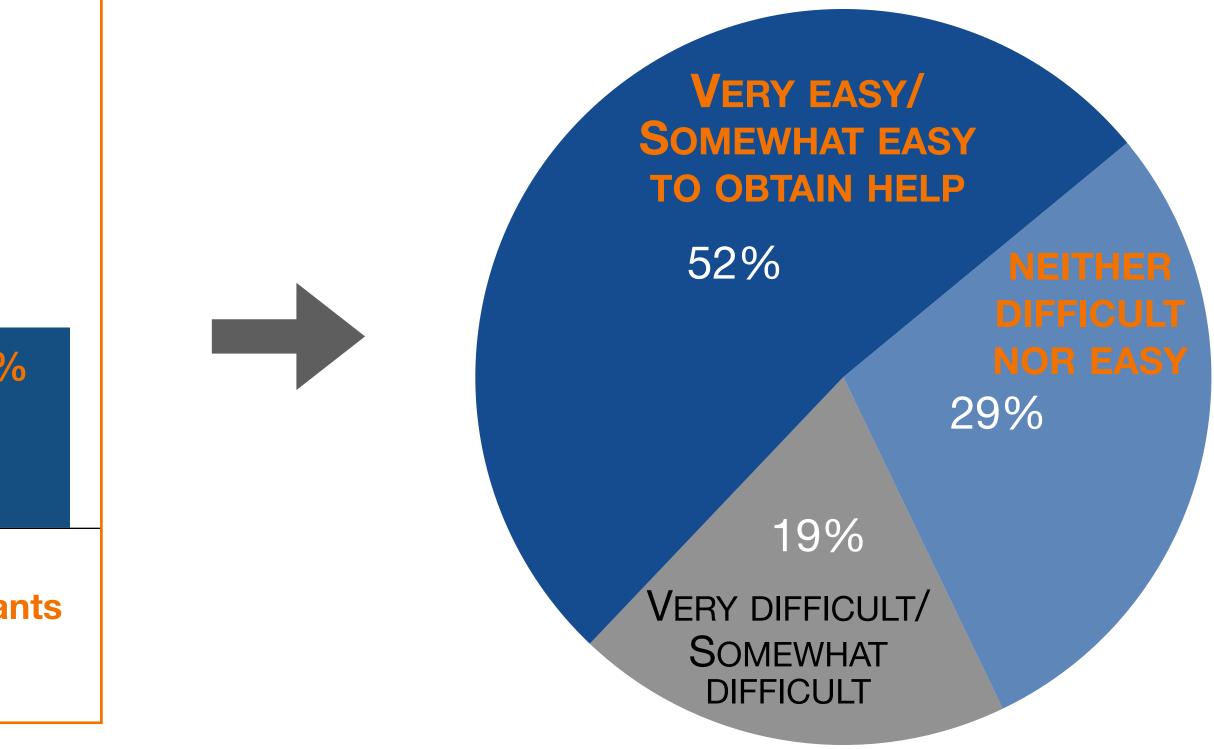
A: Most are working 1-20 hours/week, and working least often in winter.



*Q: Are small-scale farmers working alone or with assistants?*A: Most <u>work with assistants</u>.Assistant labor is not difficult to obtain.

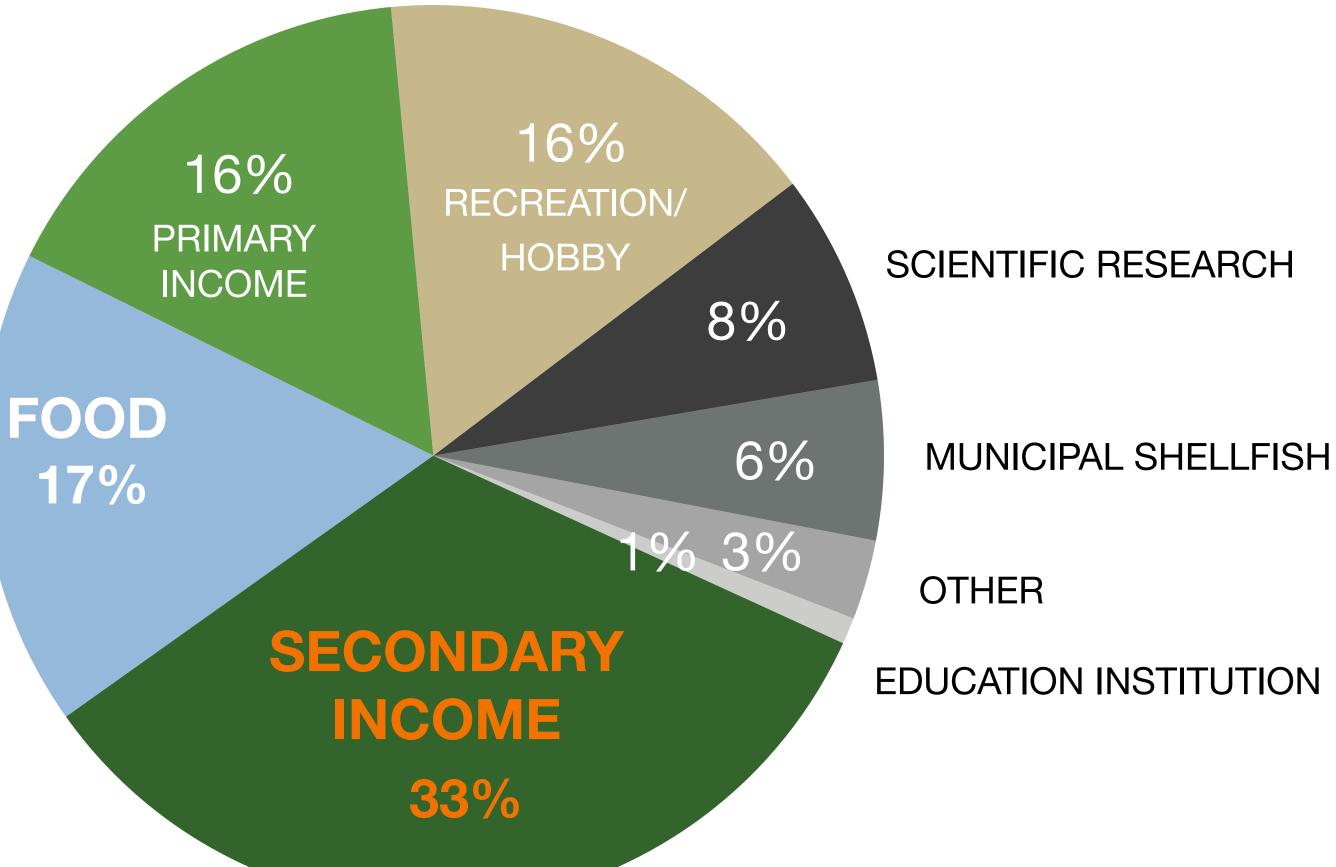


"How difficult is it for you to find people to regularly help you on your LPA(s)?"



Q: For what purposes are small-scale farmers using LPAs? A: 33% use LPAs for <u>secondary income</u>, 17% for <u>food</u>.

Respondents could select 1-2 responses.





Q: Why did small-scale farmers choose an LPA in particular?

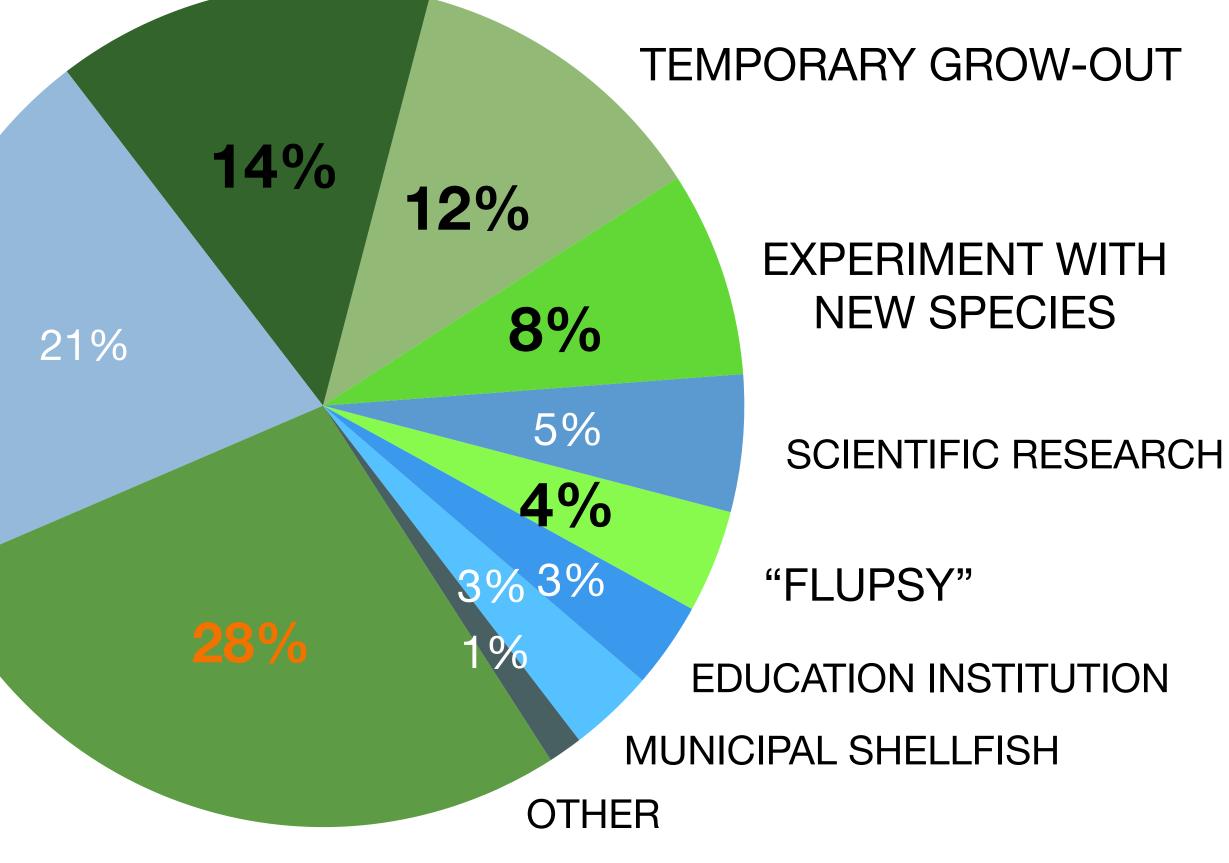
A: 28% chose the LPA because it is the easiest lease to obtain.

RIGHT SIZE FOR FARM



- 38% chose the LPA for reasons likely related to larger leases.

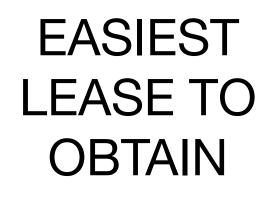




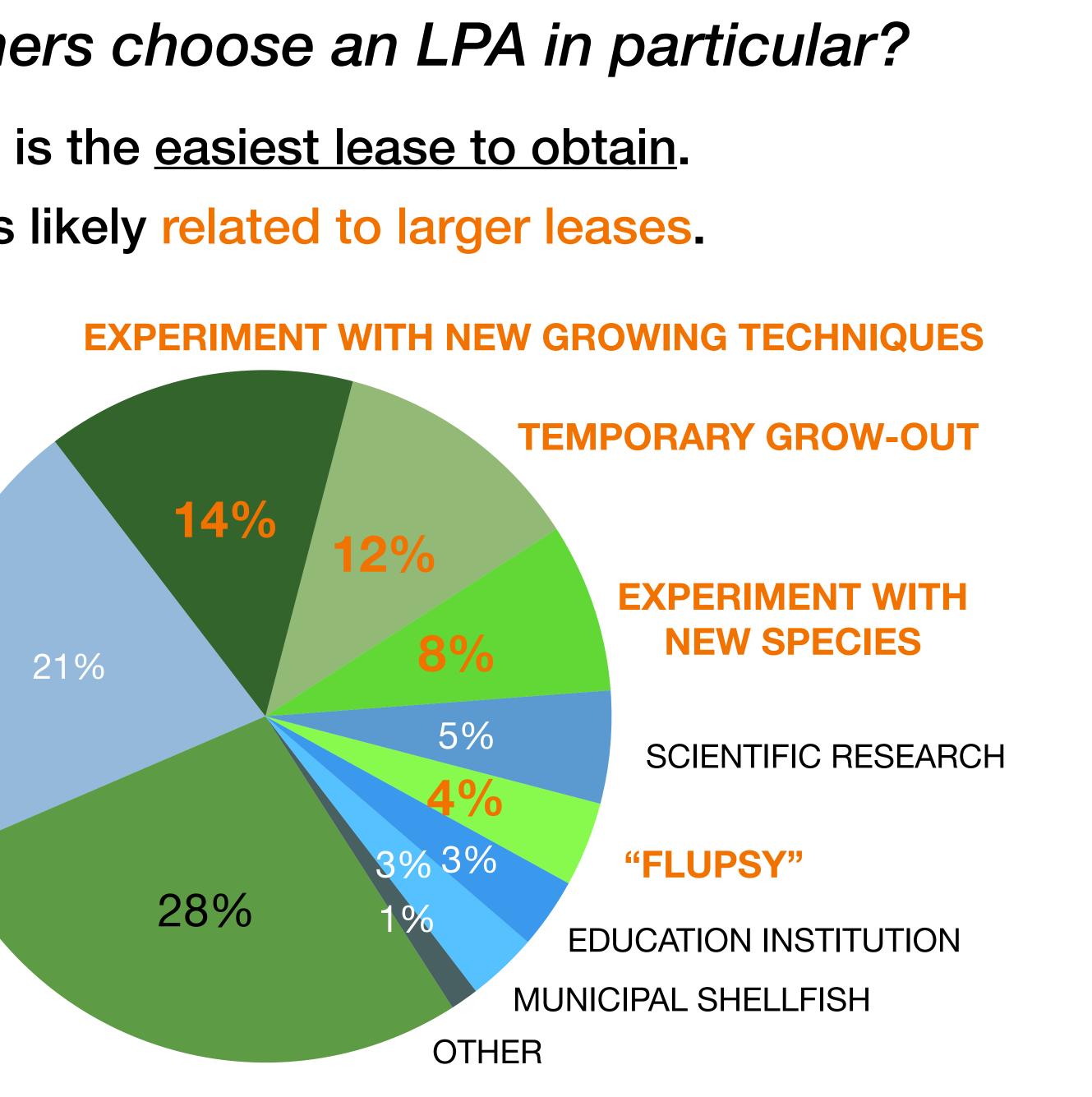
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> **RIGHT SIZE** FOR FARM

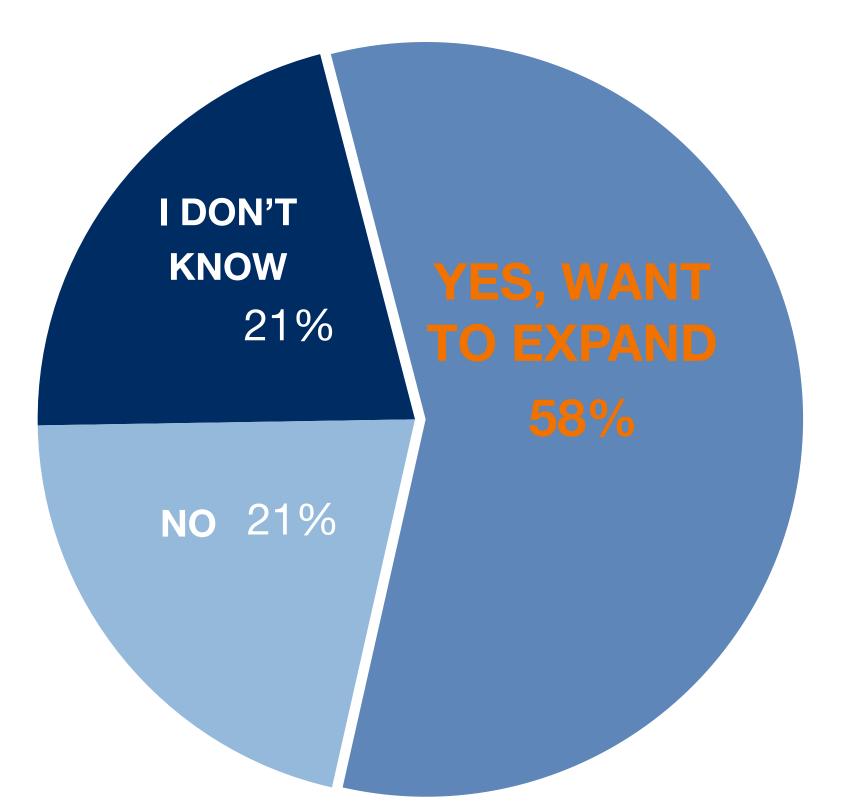


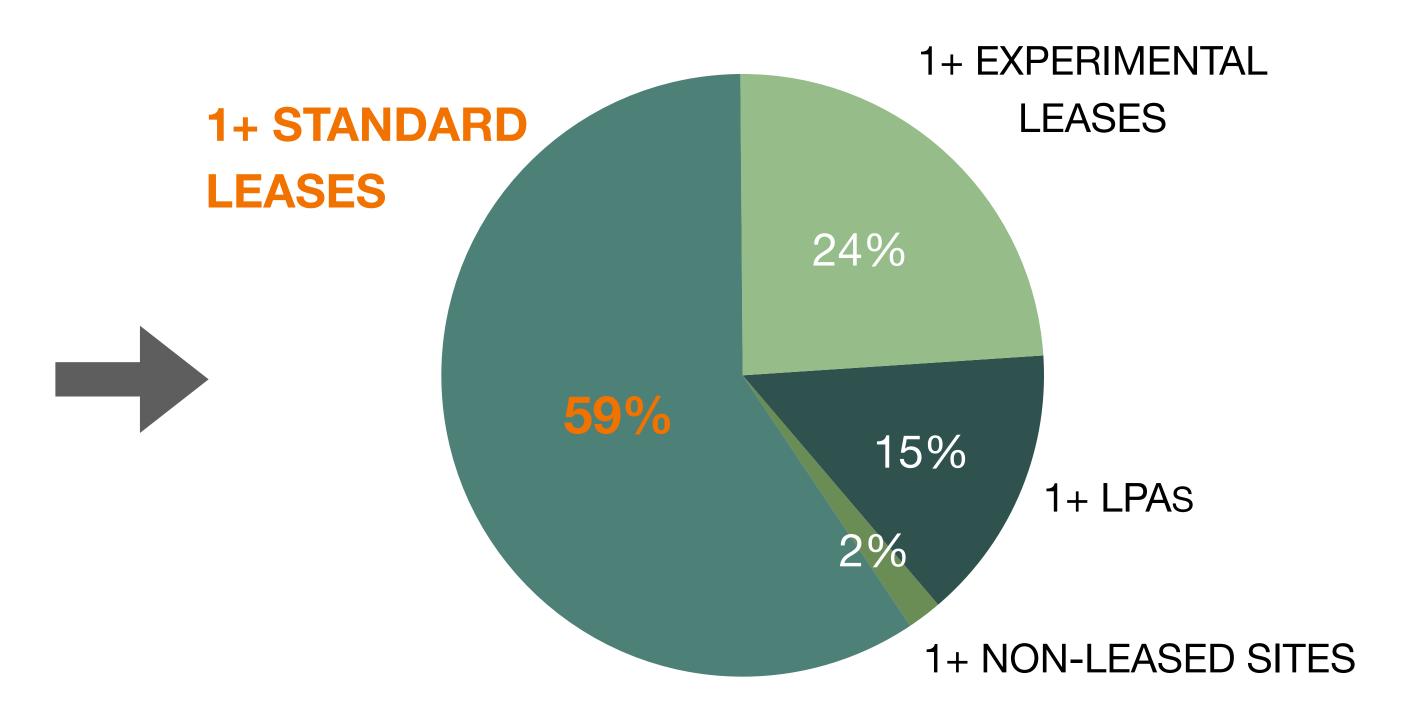




Q: Do small-scale farmers want to expand their farms?

A: Most <u>want to expand</u>. Most want to obtain 1+ <u>Standard Lease sites</u>.

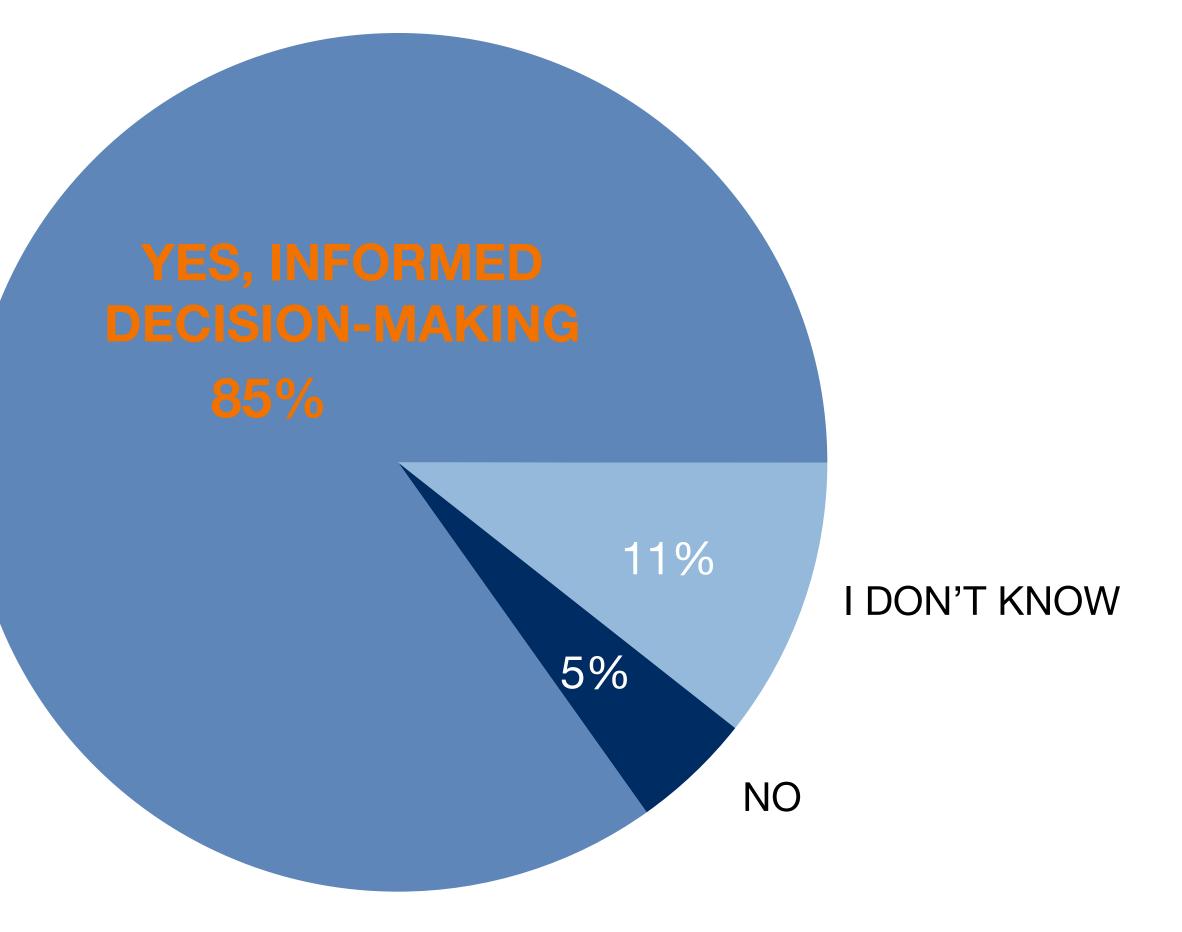




Q: Are small-scale farmers informed decision-makers about expansion?

decision-making.

A: Most feel their LPA experience gives enough information for informed

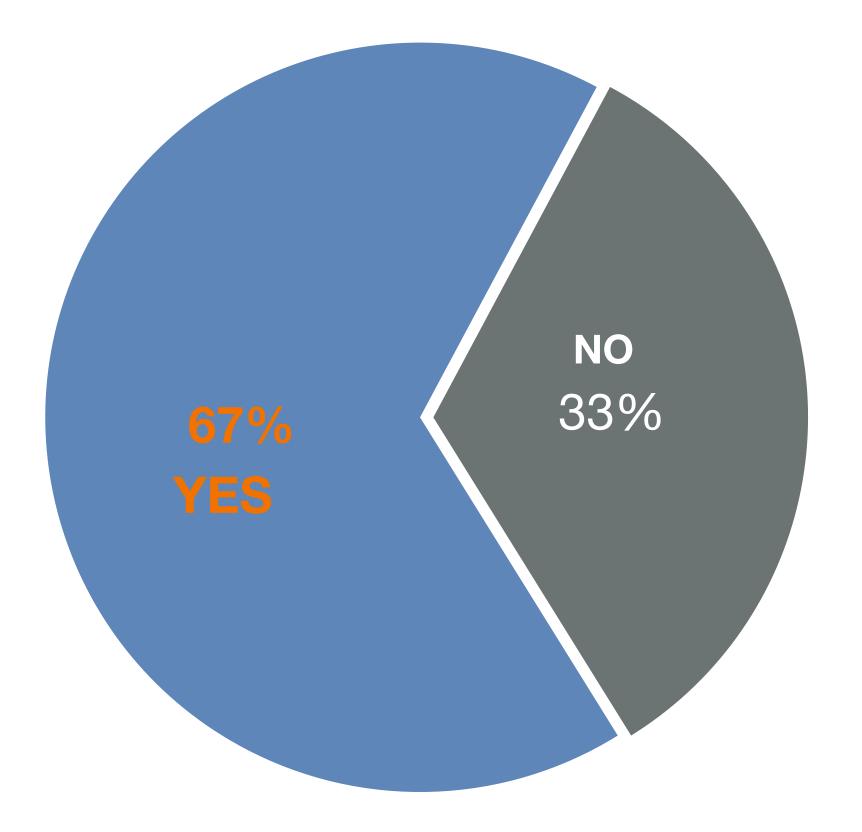




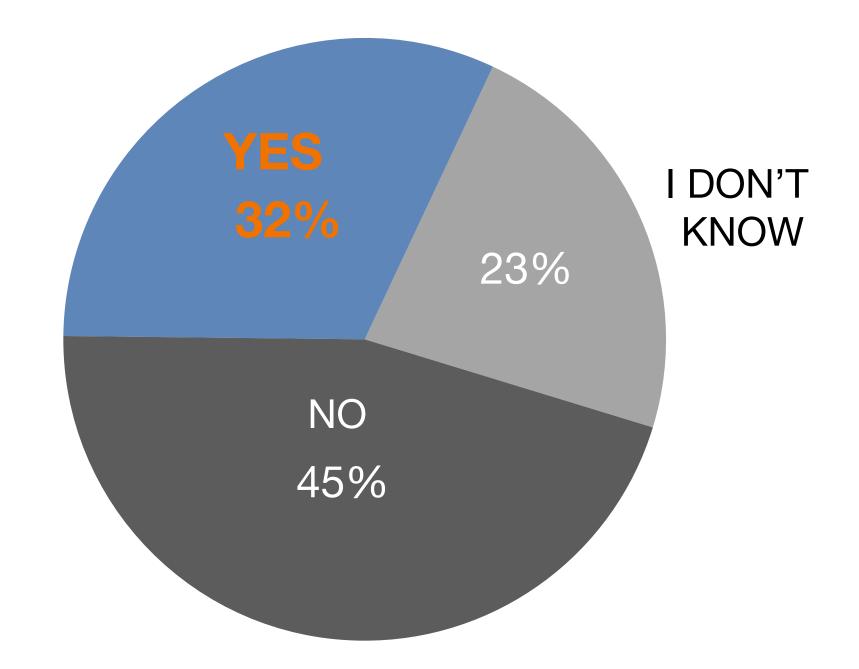
Q: Are small-scale farmers selling their products?

A: Most are commercialized.

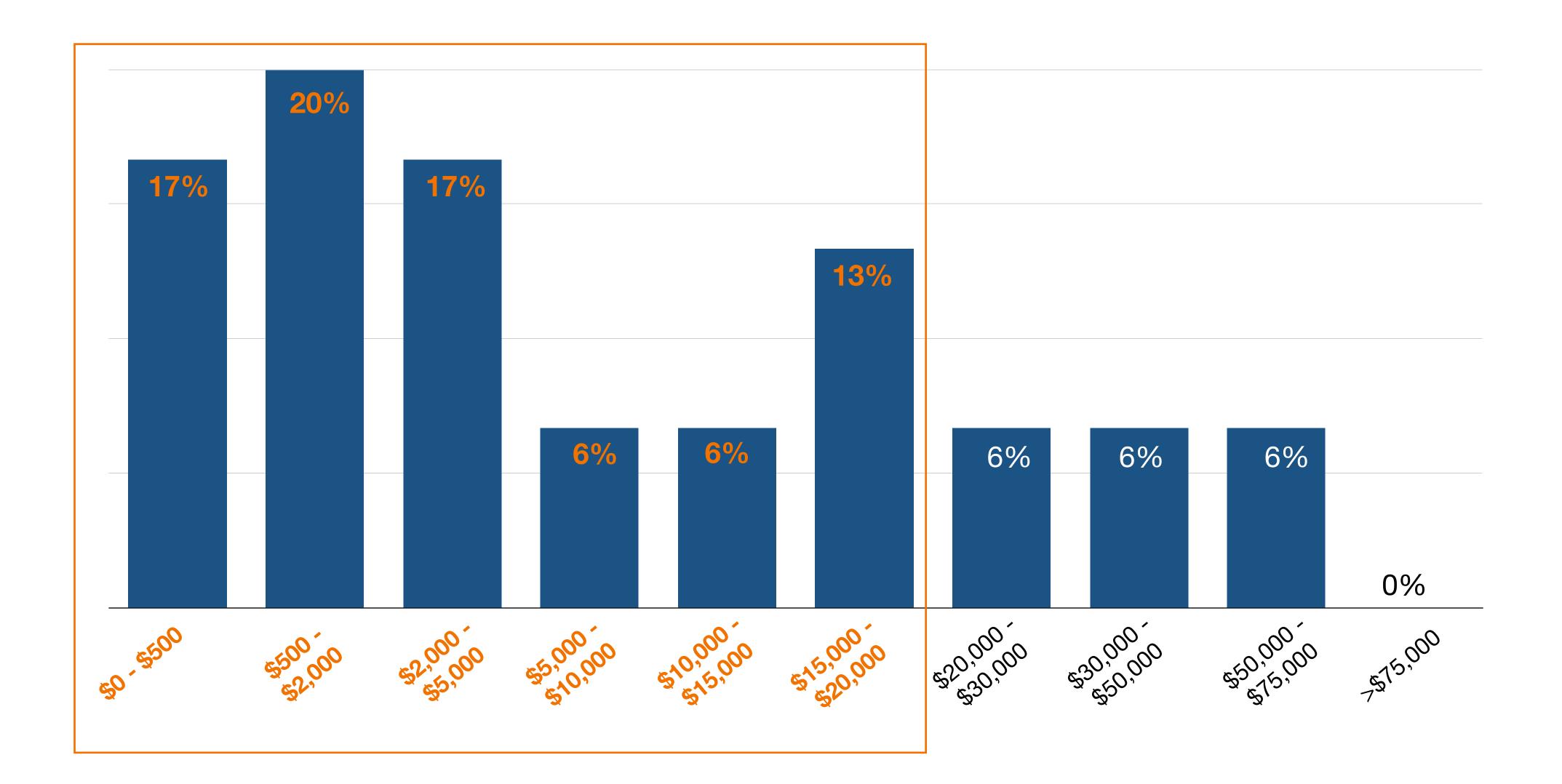
(Of those who have not, 32% want to commercialize.)



"Do you want to sell product(s) that you grow on your LPA(s)?"



Q: How much money are commercialized small-scale farmers making? A: Most making less than \$15,000 in average annual sales (during COVID-19*).

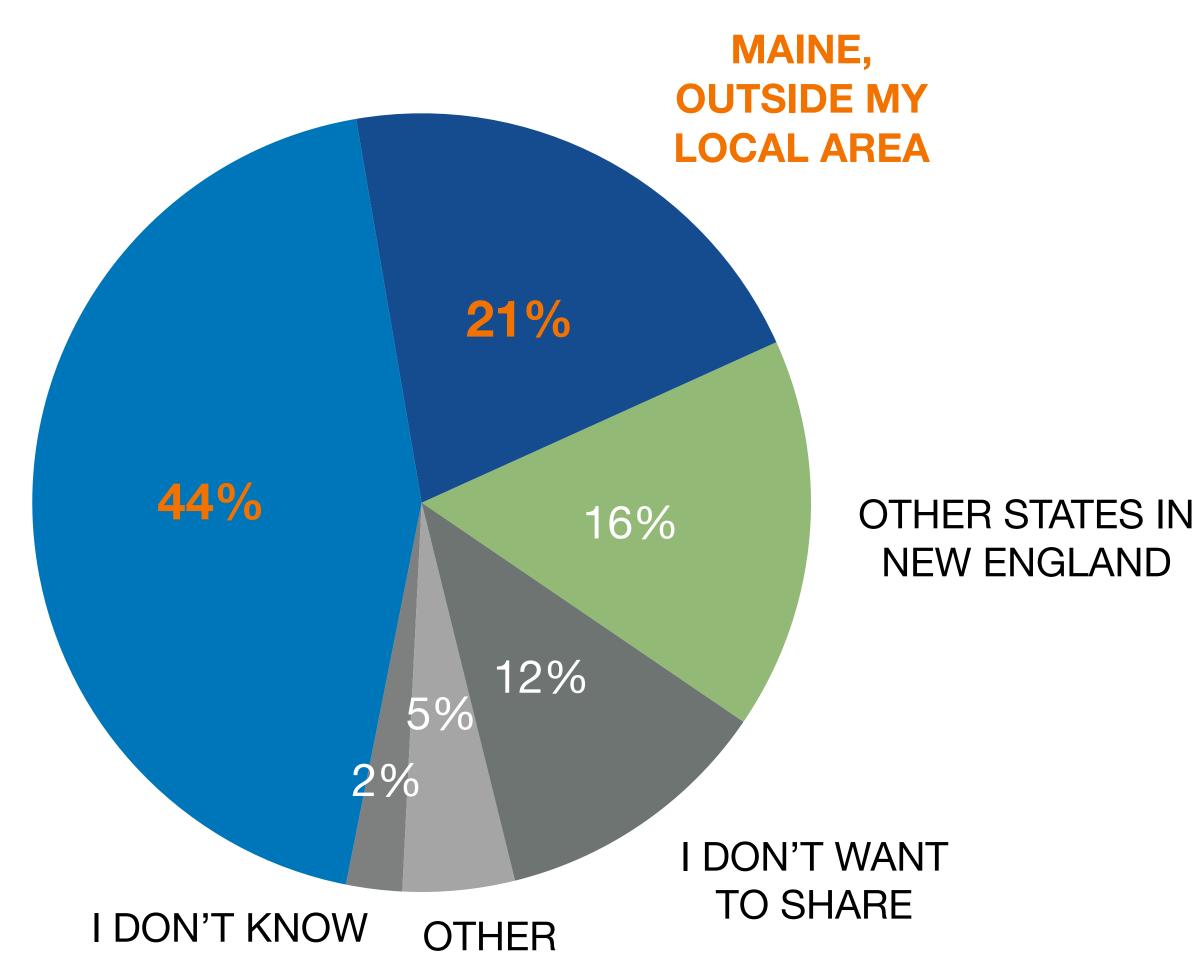


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Q: In which areas are commercial small-scale farmers selling?

A: Most are selling to <u>buyers in the state of Maine</u>.





IV. Results: Focus Group highlights



LPAs allow for experimentation toward operational expansion

Generating capital to increase production is very challenging

Accessing non-local markets is challenging

> Inconsistencies impede business-plan development

X

Conflicts with riparian neighbors are a primary concern for those who want to expand

(when public input is enfranchised for larger leases)

SOCIAL LICENCE TO OPERATE

LEGAL LICENCE TO OPERATE

Application processes for mariculture leases, especially for larger leases, is frustratingly slow and onerous



V. Conclusions

Is the LPA system working as designed?

Design:

- Decrease "SLO" issues

Maine's LPA system exemplifies aspects of sustainable small-scale, low-trophic-level mariculture development.

• Attract and retain entrants to small-scale, LTL marine aquaculture in Maine Support experimentation, especially with commercialization

Data indicate that this design is being realized to a significant extent.



Outcomes of Maine's small-scale marine aquaculture development

- Effective LTL marine aquaculture training programs
- A boom of successful small-scale ocean farmers
- Informed decision-making about operational expansion
- Most LPA-users are commercialized or want to be

Maine's LTL mariculture system is firmly situated at the small-scale

Labor bottleneck at a particular small-scale level

- Commercial LPAs: Part-time, secondary-income
- Investments and sales >\$15,000
- Mostly only local markets

- Where are comparable global locations?

 Expansion concern: Slow lease-application processing Expansion concern: SLO conflicts with riparian neighbors

How can Maine's larger lease processes meet this demand?